

**ATTACHMENT A
PRICING**

SERIAL 06052-S

TITLE: REPAIR, MAINTENANCE, AND PURCHASE OF U.P.S. SYSTEMS

PRICING SHEET: B0700070/NIGP 20767/C705004

BIDDER NAME:	<u>Gruber Technical, Inc.</u>
VENDOR # :	<u>W000007059</u>
BIDDER ADDRESS:	<u>21613 N. 2nd Ave. Phoenix, AZ 85027</u>
P.O. ADDRESS:	<u>SAME</u>
BIDDER PHONE #:	<u>877.447.8237</u>
BIDDER FAX #:	<u>877.947.8237</u>
COMPANY WEB SITE:	<u>www.gruberpowers.com</u>
COMPANY CONTACT (REP):	<u>Tim Gruber</u>
E-MAIL ADDRESS (REP):	<u>gr2@gruber.com</u>

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

ACCEPT PROCUREMENT CARD: ☒ YES ☐ NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: ☐ YES ☒ NO ☐ % REBATE

(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: ☒ YES ☐ NO ☐ % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☒ YES ☐ NO

PAYMENT TERMS: BIDDER IS REQUIRED TO PICK ONE OF THE FOLLOWING.

TERMS WILL BE CONSIDERED IN DETERMINING LOW BID.

FAILURE TO CHOOSE A TERM WILL RESULT IN A DEFAULT TO NET 30.

BIDDER MUST INITIAL THE SELECTION BELOW.

NET 10	<input type="checkbox"/>
NET 15	<input type="checkbox"/>
NET 20	<input type="checkbox"/>
NET 30	<input checked="" type="checkbox"/>
NET 45	<input type="checkbox"/>
NET 60	<input type="checkbox"/>
NET 90	<input type="checkbox"/>
2% 10 DAYS NET 30	<input type="checkbox"/>
1% 10 DAYS NET 30	<input type="checkbox"/>
2% 30 DAYS NET 31	<input type="checkbox"/>
1% 30 DAYS NET 31	<input type="checkbox"/>
5% 30 DAYS NET 31	<input type="checkbox"/>

INDICATE PERCENTAGE OF M/WBE PARTICIPATION IF ANY HERE: _____ %

PLEASE INDICATE HOW YOU HEARD ABOUT THIS SOLICITATION:

<input type="checkbox"/>	NEWSPAPER ADVERTISEMENT
<input checked="" type="checkbox"/>	MARICOPA COUNTY WEB SITE
<input type="checkbox"/>	POSTAL MAIL PRE-SOLICITATION NOTICE
<input type="checkbox"/>	E-MAIL PRE-SOLICITATION NOTICE
<input type="checkbox"/>	OTHER (PLEASE SPECIFY)

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ALL PRICING SHALL BE SUBMITTED ON THE SAME CD AS THE BID AND FORMATTED IN EXCEL '2003. BIDS WILL NOT BE ACCEPTED WITHOUT THE ACCOMPANYING CD IN YOUR SUBMITTAL. ANY RESPONSE NOT CONTAINING THE REQUIRED CD MAY BE CONSIDERED NON-RESPONSIVE AND NOT CONSIDERED FOR EVALUATION OR CONTRACT AWARD.

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1.0 SERVICE PRICING

Location Specifications provided below are provided as Best of Knowledge information on current inventory and configuration.
If after award any of the specifications are determined to be incorrect - awarded vendor will be provided opportunity to adjust their pricing accordingly

MANUFACTURE	LOCATION	MODEL	QTY	KVA	NOTES	FULL SERVICE	CRITICAL FULL SERVICE
						Per Sec. 2.2 (2) PM's U.P.S. System	Per Sec. 2.2 (2) PM's U.P.S. Systems
						(2) PM's BATTERIES ANNUAL PRICE (Each Unit)	(4) PM's BATTERIES ANNUAL PRICE (Each Unit)
APC	MCSO Data Center - 2656 N. 37th Ave. Phoenix, AZ. 85009	SL0901449	3	40KVA	Maint. Contract thru 2/07	\$2,255.00	\$2,715.00
LIEBERT	MCSO - 102 W. Madison - Phoenix, AZ. 85003	AP340	1	30KVA		\$1,870.00	\$2,310.00
LIEBERT	Flood Control District - 2801 W. Durango St. - Phoenix, AZ. 85009	PPA050C	1	50KVA		\$2,335.00	\$2,835.00
MITSUBISHI	County Telecom - West Court Building - 111 S. 3rd Ave. - Lower Level - Phoenix, AZ. 85003	7000 Series	1	10KVA		\$670.00	\$990.00
MITSUBISHI	County Telecom - West Court Building - 111 S. 3rd Ave. - Lower Level - Phoenix, AZ. 85003	9700 Series	1	100KVA		\$2,650.00	\$3,240.00
MITSUBISHI	County Telecom - West Court Building - 111 S. 3rd Ave. - Lower Level - Phoenix, AZ. 85003	7000 Series	1	8KVA		\$590.00	\$890.00

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MITSUBISHI	County Telecom - West Court Building - 111 S. 3rd Ave. - Lower Level - Phoenix, AZ. 85003	7011 Series	7	6KVA	<u>\$560.00</u>	<u>\$840.00</u>
LIEBERT	Flood Control District - 2801 W. Durango St. - Phoenix, AZ. 85009	AP340	1	30KVA	<u>\$1,870.00</u>	<u>\$2,310.00</u>
LIEBERT	MCDOT - 2901 W. Durango St.- Phoenix, AZ. 85009		2	75KVA	<u>\$2,455.00</u>	<u>\$3,005.00</u>
COMPAQ	Emergency Mgmt. - 2035 N. 52nd. St. - Phoenix, AZ 85008	R6000	1	6KVA	<u>\$560.00</u>	<u>\$840.00</u>
POWERWARE	Human Services - 234 N. Central Ave. - Phoenix, AZ. 85004	9330	1	15KVA	<u>\$1,635.00</u>	<u>\$1,975.00</u>
BEST	MCDOT - 2901 W. Durango St.- Phoenix, AZ. 85009	FC3KVA	1	5.3KVA	<u>\$530.00</u>	<u>\$800.00</u>
EXIDE ELECTRONICS	County Admin. - 301 W. Jefferson St. - Phoenix, AZ. 85003	150ES	1	150KVA	<u>\$3,205.00</u>	<u>\$3,845.00</u>
EXIDE ELECTRONICS	Elections - 111 S. 3rd Ave. - Phoenix, AZ. 85003	ES 80	1	80KVA	<u>\$2,540.00</u>	<u>\$3,090.00</u>

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RADIO TOWER SITES (RTS)

Final 4x4 leg of route to remote sites to be provided by MC Wireless Systems (If Necessary).

ADDITIONAL LOCATION INFORMATION IS PROVIDED ON EXHIBIT 2

BEST	RTS - Thompson Peak	FE1215KVA	1	12.5KVA	<u>\$1,425.00</u>	<u>\$2,155.00</u>
BEST	RTS - White Tanks	FE7KVA/10C	1	7KVA	<u>\$1,185.00</u>	<u>\$1,875.00</u>
BEST	RTS - Yarnell	FE7KVA/10C	1	7KVA	<u>\$1,185.00</u>	<u>\$1,875.00</u>
BEST	RTS - Chandler	FE7KVA/20C	1	7KVA	<u>\$1,185.00</u>	<u>\$1,875.00</u>
POWERWARE	RTS - Mt. Gillen	PW9170	1	9KVA	<u>\$1,200.00</u>	<u>\$1,900.00</u>
BEST	RTS - Humbolt	FE7KVA/20C	1	7KVA	<u>\$1,185.00</u>	<u>\$1,875.00</u>
BEST	RTS - South East Center	FE7KVA/20C	1	7KVA	<u>\$1,185.00</u>	<u>\$1,875.00</u>
BEST	RTS - Smith Peak	FE7KVA/20C	1	7KVA	<u>\$1,185.00</u>	<u>\$1,875.00</u>
BEST	RTS - Oatman Mountain	FE7KVA/20C	1	7KVA	<u>\$1,185.00</u>	<u>\$1,875.00</u>
BEST	RTS - Mt. Ord.	FE7KVA/20C	1	7KVA	<u>\$1,185.00</u>	<u>\$1,875.00</u>
BEST	RTS - Durango 1	FE7KVA/20C	1	7KVA	<u>\$1,185.00</u>	<u>\$1,875.00</u>
BEST	RTS - Durango 2	FE1215KVA	1	12.5KVA	<u>\$1,425.00</u>	<u>\$2,155.00</u>
BEST	RTS - Central Courts	FE7KVA/20A	1	7KVA	<u>\$1,185.00</u>	<u>\$1,875.00</u>

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2.0 NEW PURCHASE PRICING (OPTIONAL)*

** Will not be scored as part of the Evaluation Process*

**PLEASE PROVIDE BEST DISCOUNT OFF OF LIST PRICING OR COST +
BIDDER MUST DENOTE DISCOUNT STRUCTURE IN ADJACENT COLUMN
OTHER ROWS AND/OR COLUMNS MAY BE ADDED IF NECESSARY**

			Denote	<u>ACCESSORIES</u>	Denote	Denote	<u>BATTERIES</u>	Denote		
	<u>MANUFACTURER</u>	<u>UPS UNIT</u>	<u>Cost +</u>	(Racks, Cables, Etc.)	<u>% OFF List</u>	<u>REPAIR PARTS</u>	<u>% OFF List</u>	(Please list Mfg)	<u>BATTERY MFG</u>	<u>% OFF List</u>
								GRUBER	GRUBER	
2.1	APC	20%		20%		5%		50%		50%
2.2	BEST	20%		20%		5%		%		
2.3	BELKIN	%		%		%		%		
2.4	CYBER Power Systems	%		%		%		%		
2.5	EXIDE	20%		20%		5%		%		
2.6	LIEBERT	20%		20%		5%		%		
2.7	MINUTEMAN	20%		20%		5%		%		
2.8	MGE	%		%		%		%		
2.9	MITSUBISHI	%		%		%		%		
2.10	OPTI-US	%		%		%		%		
2.11	POWERWARE	20%		20%		5%		%		
2.12	TRIPP-LITE	20%		20%		5%		%		
	OTHER	%		%		5%		%		
OTHER										
<u>BATTERY MFG MAY BE LISTED</u>										%

DOES YOUR FIRM CHARGE FOR ENGINEERING SERVICES RELATED TO NEW INSTALLS?

NO

IF APPLICABLE PLEASE PROVIDE LABOR RATE FOR NEW INSTALL ENGINEERING SERVICES (INCL. TRAVEL)

\$70.00/HR

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3.0 ADDITIONAL SERVICES PRICING

For Additional Service Requirements outside scope of Annual Maintenance Agreements

LABOR DESCRIPTION

3.1 Electrical Installation	<u>\$70.00</u>	/HR
3.2 Engineering Services	<u>\$70.00</u>	/HR
3.3 Power Quality Survey/Load Balancing	<u>\$70.00</u>	/HR
3.4 UPS On-Site Repair	<u>\$115.00</u>	/HR
3.5 PDU On-Site Repair	<u>\$115.00</u>	/HR
3.6 Inverter Systems On-Site Repair	<u>\$115.00</u>	/HR
3.7 Rectifier Systems On-Site Repair	<u>\$115.00</u>	/HR
3.8 Battery Replacement	<u>\$115.00</u>	/HR
3.9 Travel Portal to Portal	<u>\$115.00</u>	/HR
3.10 Additional	<u>\$0.00</u>	/HR

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**BATTERY STRING
INFORMATION**

Single String of (64) VRLA
Batteries per Unit

Single String of VRLA Batteries

Single String of VRLA Batteries

Single String of VRLA Batteries

(2) Two Strings of VRLA Batteries

Single String of VRLA Batteries

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Single String of VRLA Batteries

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Single String of VRLA Batteries
(Ea. Unit)

Single String of VRLA Batteries

(2) Two Strings of VRLA Batteries

Single String of VRLA Batteries

(2) Strings of VRLA Batteries

(2) Strings of VRLA Batteries

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(20) Jars - VRLA Batteries

(20) Jars - VRLA Batteries

(12) Jars - VRLA Batteries

(16) Jars - VRLA Batteries

(12) Jars - VRLA Batteries

(12) Jars - VRLA Batteries

(12) Jars - VRLA Batteries

(12) Jars - VRLA Batteries

(12) Jars - VRLA Batteries

(12) Jars - VRLA Batteries

(20) Jars - VRLA Batteries

(12) Jars - VRLA Batteries

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